

ACCESS RENTALS

Partnering For Success



Photo: Access Rentals Director Will Reilly with the Genie Z-135/70 for delivery to BHP.

Access Rentals is a major West Australian supplier of EWP equipment rental and sales to a diverse range of clients and industries, from residential building to some of Australia's largest construction projects and mining companies. Their product range is equally diverse; Access Rentals can claim one of the largest fleets of electric scissor lifts in Australia, and recently delivered a Genie Z135 Boomlift to BHP.

More like partners than equipment providers, the team at Access Rentals take the philosophy of 'adding value' to a whole new level by adopting an integrated project management approach. As Director Will Reilly explains, "All of our client relationships are based on partnerships. We involve each other in our day to day business, which makes a fundamental difference".

It's a difference you'll notice from the moment you engage Access Rentals' services. Rather than simply dropping off equipment, Access Rentals will take the time to view your site, making sure that the equipment requested is in fact the right equipment for the job, as well as identifying any other factors that must be taken into consideration. After all, it's one thing to have the right equipment.

It's another thing altogether to make sure it is used both efficiently and safely from start to finish. "Our project management approach stems from the very nature of our equipment," said Mr Reilly. "Working at heights can be hazardous and therefore it's vital that all equipment is operated and maintained correctly".

This added value comes in the form of advice, training, maintenance and transport. For example, clients may not be aware of the full range of products available, or know of the strict maintenance regulations attached to EWP equipment. Access Rentals also assist with issues such as traffic management, safe working loads, power line isolation and emission controls.

Of course, this approach is only as good as the relationship itself. It's only through earning the trust and respect of their clients that Access Rentals can adopt such a value-added, project management approach; one that is highly responsive to the daily, often unpredictable needs of most projects.

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PROUD SUPPLIERS TO LARGE CONSTRUCTION & MINING PROJECTS

