



Photo: Access Group Chairman Andrew Lane (left) with Access Group Managing Director John Jones (right) overlooking the Pluto Project, WA.

# ACCESSING SUCCESS

## How Access Group rise above the rest

To the many companies that rely on The Access Group for the successful completion of their projects, the name 'Access' means so much more than the Group's leading fleet of access equipment; it also means the crucial ability to access this specialised equipment when needed.

As Access Group CEO John Jones explains, "All too often, suppliers of access equipment have over-promised and under-delivered. This has big implications on a client's ability to achieve man-hours and complete schedules on time, with a lack of specialised equipment often resulting in wasted resources and huge cost blowouts. When it comes down to it, the Access Group is the only company in the state that has the volume and capacity to deliver."

*And deliver they do.* The Access Group offers equipment rental and purchase, certified training, 24/7 service and support and priceless industry experience, and has stood out from the rest for their simple ability to deliver on their promises. This capacity to consistently deliver has its foundations in the Access Group being

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Australia's largest privately owned access company. Crucially, the Group is WA-owned, giving it much needed flexibility and responsiveness on the ground.

Access Rentals and Access Hire are two major companies that operate under the Access Group banner. Importantly, both companies operate separately, allowing them to be innovative and proactive in the markets they service. While Access Rentals predominantly services WA local and regional projects, Access Hire accounts for the majority of access equipment provided to numerous large projects such as Boddington, Pluto, Cape Preston and BHP's Worsley Alumina. When you consider that without the right specialised equipment, project costs can blow out up to \$10million per day, the importance of the Access Group's ability to consistently deliver becomes powerfully clear.

As Mr Jones states, "A project's schedule is only as good as the company providing it with the specialised access equipment and service support. At the end of the day, the reason they go with Access Group is because they're guaranteed to put steel up that day."



Head Office: (08) 6258 4100  
1 Catalano Rd, Canning Vale, WA  
[www.accessgroup.net.au](http://www.accessgroup.net.au)

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